

## Message Text

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51

ACTION EB-07

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FM AMCONSUL ZAGREB

TO JAMES S. WALKER, EXECUTIVE SECRETARY

US-YUGOSLAV ECONOMIC COUNCIL

SUITE 1504

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NEW YORK, NEW YORK 10017

INFO SECSTATE WASHDC 3080

AMEMBASSY BELGRADE

UNCLAS ZAGREB 0366

E.O. 11652: N/A

TAGS: BEXP, YO

SUBJECT: KEYES FIBER COMPANY JOINT-VENTURE PROPOSAL

1. DURING ZAGREB SPRING FAIR WE SPOKE TO VINKO SUSTERIC, DIRECTOR OF DEVELOPMENT FOR THE DJURO SALAJ PULP AND PAPER FACTORY AT KRSKO, WHO EXPRESSED POSSIBLE INTEREST IN SEEKING KEYES PARTICIPATION IN A PLANNED EXPANSION WHICH WILL RESULT IN A DOUBLING OF THE FIRM'S PRESENT YEARLY PRODUCTION OF 150,000 TONS OF VARIOUS TYPES OF PULP. SUSTERIC SAID HE WOULD LIKE TO MEET WITH BEVIS IN KRSKO AFTER MAY 15TH RETURN FROM BUSINESS TRIP.

2. DJURO SALAJ CURRENTLY HAS UNDER CONSTRUCTION A NEW FACILITY, SCHEDULED TO BE COMPLETED LATE IN 1975, WHICH WILL ADD 50,000 TONS YEARLY TO ITS CURRENT OUTPUT OF NEWSPRINT. FOLLOWING ADDITIONAL EXPANSION PLANS MAY OFFER OPPORTUNITY FOR KEYES PARTICIPATION:

A. CONSTRUCTION OF NEW OPERATION TO PRODUCT 100,000 TONS ANNUALLY OF CELLULOSE PULP, USING A MAGNESIUM-BASED PROCESS; AND  
B. NEW FACILITY TO PRODUCE ABOUT 50,000 TONS PER YEAR OF SEMI-FINISHED PULP (POLUCELLULOSE). RAW MATERIALS FOR THIS OPERATION WOULD BE BEECH AND POPLAR.

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NNN

\*\*\* Current Handling Restrictions \*\*\* n/a

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